



Oncology Management Program Overview

A clinically led approach to specialty management built around the patient journey



What we'll cover

01

Why Oncology Management

The clinical and financial case for specialty management beyond traditional UM

02

Evolent at a Glance

Scale, national footprint, and the proof points that build confidence

03

The Oncology Program

How the solution works — clinical decision support, provider alignment, member navigation

04

Results That Matter

ROI, outcomes, and what members and providers say about the experience



Oncology is the highest-stakes specialty cost category

Traditional utilization management relies on denials and friction. Evolent's approach goes beyond UM to reduce medical costs with less provider and member abrasion — guiding decisions on clinical quality first, cost second.



Clinical complexity

Treatment pathways change fast; evidence-based guidance must keep pace with new drugs and protocols.



Cost pressure

Specialty drugs and regimens are a leading driver of trend for self-funded and fully insured books alike.



Provider abrasion

Traditional prior-auth creates friction between plans, providers, and members — without improving outcomes.



Fragmented journey

Members navigating a cancer diagnosis need coordinated support, not just a coverage decision.



EVOLENT AT A GLANCE

A national partner with proven specialty management scale

40M+

Unique members covered

75

Health plan partners

5,000

Employees

300

MDs on staff

Oncology program scale

17.2M

Members in oncology book of business

93%

Provider portal adoption rate

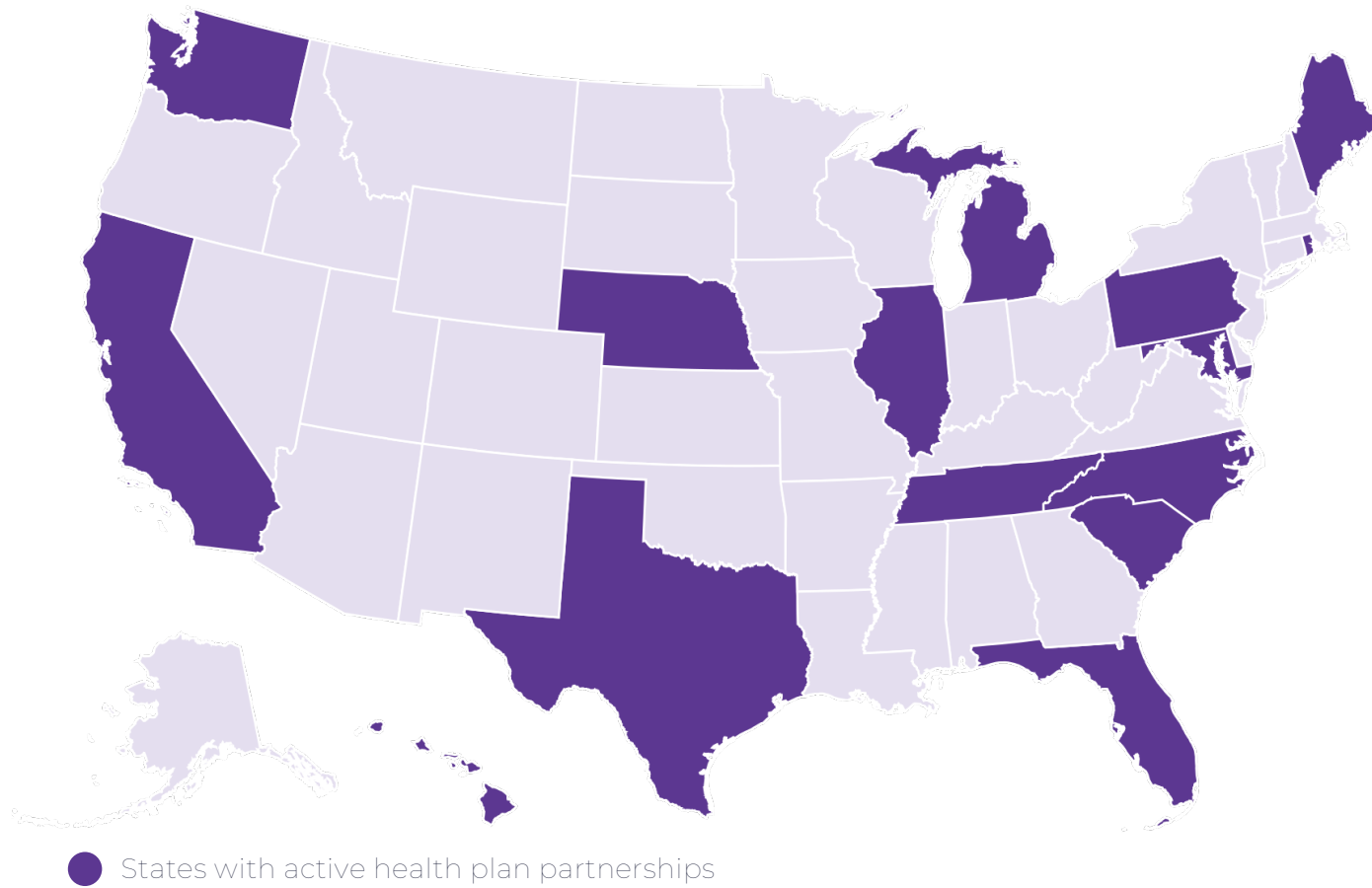
2.1%

National denial rate

3x+

Typical ROI delivered nationally

A national footprint, built market by market



75

Health plan partnerships
nationally

40M+

Unique members covered

70+

Active partnerships supporting
specialty management



Proven experience supporting health plans at scale

EMPLOYER SALES STRATEGY	OPERATIONAL EXCELLENCE
RFP Support Collaborate on RFP responses to win new ASO accounts Marketing & Sales Strategy Customized collateral, co-branded landing pages, and provider relations materials	Streamlined Go-To-Market Repeatable playbook for efficient go-live on new ASO groups Performance Reporting Utilization, authorization requests, and ROI tracked for every plan

We've built a flexible approach that allows us to work with regional and national ASO groups, helping plans win new accounts and service existing ones with a consistent, repeatable model.

1.5M

Members served through ASO contracts

540+

ASO groups nationally (60+ national accounts)

14+ days

Standard ASO implementation timeline

3:1

Typical projected ROI



Where the value comes from: pathway-level detail

Evolent-managed outcomes vs. traditional UM, by clinical initiative

Clinical Initiative	Traditional UM	Evolent Managed	What It Measures
Multi-Line Use of Checkpoint Inhibitors	24%	33%	% of auths inflected as subsequent line of therapy after initial therapy failed
Re-Auths Without Supporting Scans	>15 per 1,000	<7 per 1,000	Requests without scans, per 1,000 members
Low-Value Regimen Usage	>1.6%	<1%	Auths approved without a clinical or disease-specific exclusion
Dose Rounding	~40%	60–70%	% of eligible opportunities rounded
Anti-Cancer Failure-to-Thrive Avoidance	19%	10%	% of auths where patient has low functional status receiving curative treatment



What makes Evolent's approach different

CONDITION MANAGEMENT SOLUTION SUITE

Oncology

- ✓ Radiation
- ✓ Medical
- ✓ Surgical

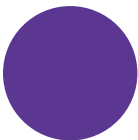
MSK

- ✓ Spine & Joint Surgery
- ✓ Interventional Pain
- ✓ Physical Medicine

Cardiology

- ✓ Diagnostic
- ✓ Interventional

CROSS-CUTTING ENABLEMENT PROGRAMS



Auth Intelligence (AI)



Advanced Imaging



Genetic Testing

OUR DIFFERENTIATORS



Most clinically-robust, proven program in the country



Backed by 20+ years of experience across all types of markets and lines of business



Unique provider-centered approach with low denial rates



Myriad management levers beyond prior authorization



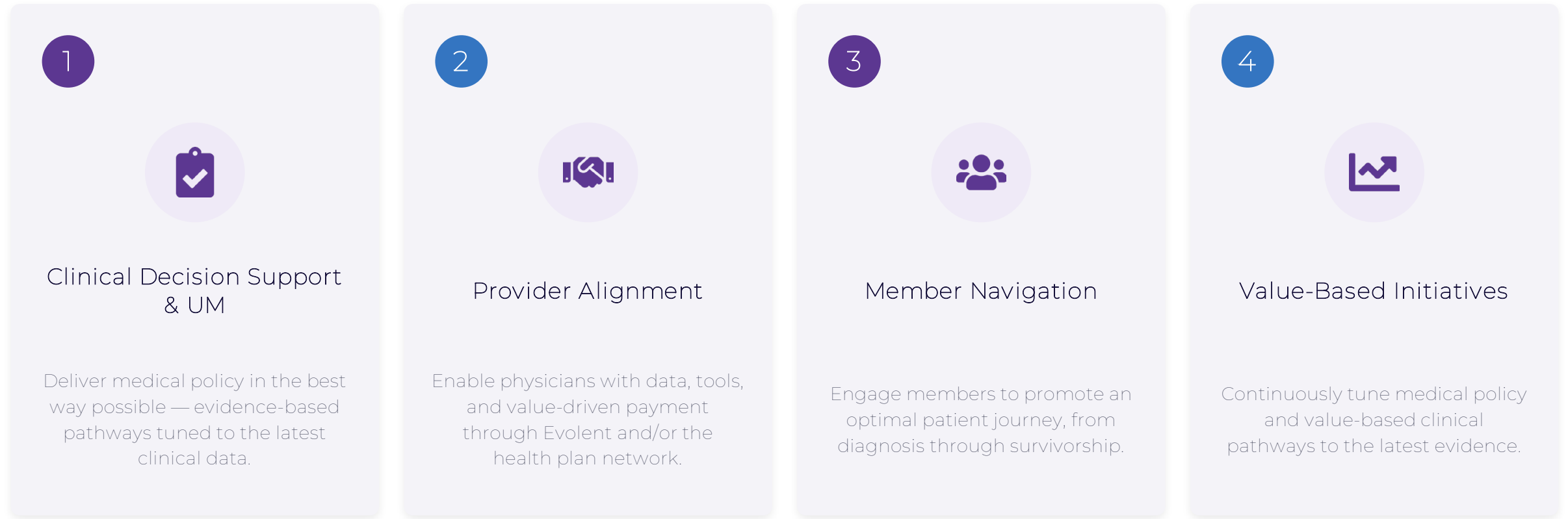
Compelling value proposition for self-funded employers



Product purpose-built to support members across the full care journey



An end-to-end model built around the patient journey





Behavior change through workflow support and peer engagement

POINT-OF-CARE VALUE CREATION

- Purpose-built, clinician-centric portal for PA and reporting
- Algorithm-driven auto-approvals, including NLP-based data extraction and dynamic Q&A to minimize burden
- Appropriate-use recommendations and portal alerts embedded directly in provider workflows
- Gold-carding program design eliminates PA burden for high-performing groups

88%

of providers are satisfied or extremely satisfied with Evolent

MULTIMODAL PROVIDER ENGAGEMENT

- Subspecialty-matched peer-to-peer (P2P) outreach for requested care not aligned to Evolent pathways
- P2Ps grounded in the latest evidence on clinical and member impact (e.g., quality of life, financial, toxicity)
- Knowledge sharing via white papers, educational videos and webinars, and direct outreach to practices

81%

of oncologists change their mind after a peer-to-peer engagement



Consistent results, delivered at national scale

3x+

Typical ROI

17.2M

Members managed

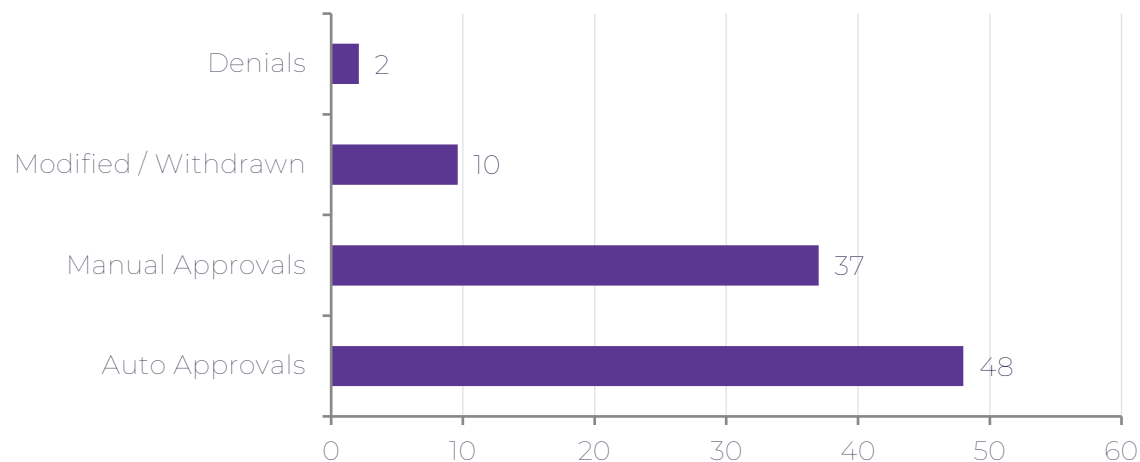
93%

Provider portal adoption

2.1%

National denial rate

Auth requests by outcome — 2024 national results



When care is modified or redirected, quality goes up — not down

97%

of modified or withdrawn requests shift to same or lower-cost care

100%

of requests shifted to higher-cost care only when required for quality improvement



The impact, in members' own words



"I just want to say thanks. There are things I probably would not have thought to ask without our conversations."

81-year-old member, squamous cell carcinoma



"We got a note about that bill, and you helped us so we only owed a fraction of it. That was such a relief."

74-year-old member, Stage 4 fallopian tube cancer



"I was at a loss for what to do or where to go, but you've given me direction, and I appreciate it."

68-year-old member, bladder cancer

98%

Navigator puts your needs first

94%

Would recommend the program

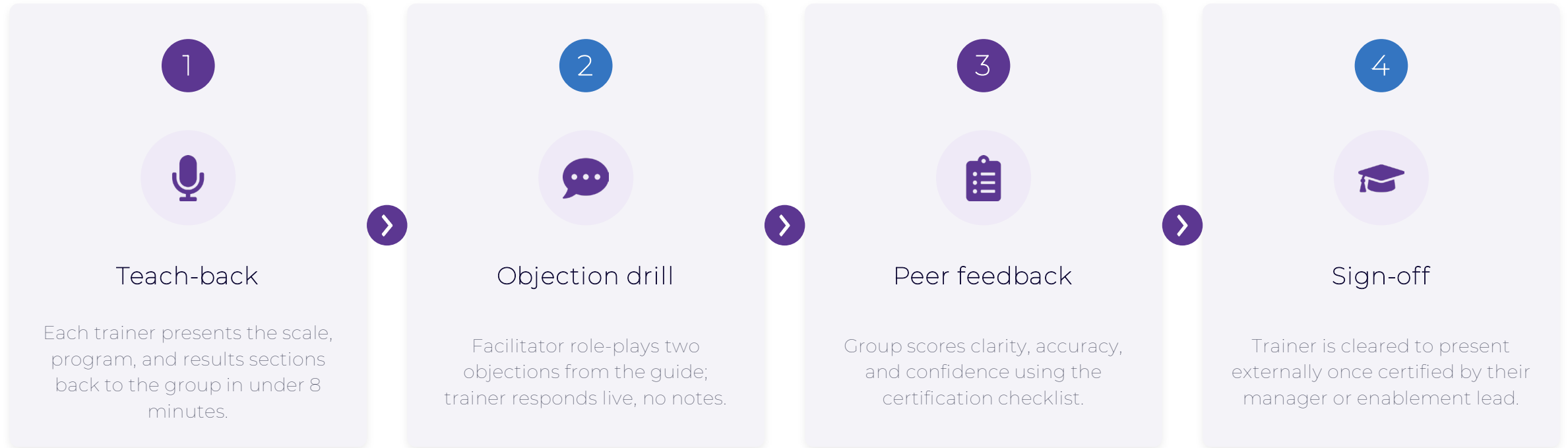
92%

Satisfied with the Evolent program



GET READY TO PRESENT

From training to certified presenter



Reference the one-pager and guide for the full talk track, key stats, and the objection-handling appendix you can keep open during live presentations.